

SECTION 10
IDENTIFICATION OF TRAFFIC NON-ALTERNATING STANDING ROUTE ORDER (SRO)
TRAFFIC FOR THE SUBMISSION OF WESTERN DISTRIBUTION CENTER, FRENCH CAMP, CA
RATE OFFERS

General: Traffic included under Section 10 will be freight-all-kinds (FAK) shipments moving via closed van for all less than truckload (LTL) (0 pounds to 10,000 pounds) shipments and all truckload (TL) (20,000 pounds to 40,000 pounds and over) shipments. Rates will be applicable only to interstate shipments moving in the Continental United States (CONUS) and the identified intrastate shipments within CONUS. Rate offers will be accepted for the following GSA facility:

- GSA's Western Distribution Center

Please note the following reminders and/or significant items:

1. GSA'S Western Distribution Center New Address will be:
700 E Roth Road, Bldg 230, French Camp, CA 95231
2. All submitted rate offers for the Western Distribution Center will be **Non-Alternating**.
3. Destination Service Area Code 13. The San Francisco route at 450 Golden Gate Ave, San Francisco Access Store requires the use of a **delivery truck under 12 feet tall and less than 20 feet long**. The delivery dock is in the parking garage of the Phillip Burton Federal Building.
4. Destination Service Area Code 18. The San Diego Route at 525 B Street, San Diego, CA will only accept deliveries after 5PM or on Saturdays.
5. Carriers may submit less than truckload and truckload rate offers for the Western Distribution Center; however, ALL truckload rate offers must be submitted in cents per mile per vehicle used along with a minimum truckload charge except for offers for MOT (Concord, CA) and DLA (Tracy, CA). Rate offers submitted for MOT and DLA MUST be offered as a flat dollars and cents charge per truckload – no less than truckload rate offers will be accepted for MOT or DLA. NO truckload rate offers for any routes will be accepted as a percent of the charges identified in the 1000-D.
6. Carriers who are selected for Western Distribution Center assignments may also be offered freight shipments weighing 350 pounds or more from the Customer Supply Center, Building 510B, Stockton, CA. Charges will be based on the selected carrier's tender for the Western Distribution Center shipments; however, service requirements for transit time, beginning the day after pickup, will be:
 - A. Two (2) days for points within California: and
 - B. Three (3) days for points to AZ, CO, ID, OR, NM, NV, UT, WA.
7. Carriers who submit rate offers for California intrastate shipments and less than truckload interstate shipments MUST have the capability to pickup the shipments in company owned/operated equipment. Use of pickup agents will not be allowed. Carriers MUST also have carrier owned/operated terminal facilities in the Sacramento and/or San Joaquin Valley areas and/or the San Francisco Bay Area.
8. Separate rate offers must be submitted for each Destination Service Area.

10-1. IDENTIFICATION OF TRAFFIC: Identified below is the Western Distribution Center; French Camp, CA, for which the General Services Administration (GSA) is requesting **Non-Alternating** rate offers. Rate offers submitted in

response to this Request **Will Not** alternate with any other accepted rate offer and the accepted rates and charges **May Not** be used in the construction of combination rates or charges. Please note that **“BETWEEN”** rate offers are being requested for the Western Distribution Center. By **“BETWEEN”** it is meant that the same rate offered from the Western Distribution Center to a destination will **ALSO** apply from that destination to the Western Distribution Center. A firm is not required to offer rates to each of the identified Destination Service Area Codes. Offers received that contain origins/destinations not identified below will be found unacceptable. An offering firm must be able to service all points within an identified Destination Service Area Description.

PLEASE NOTE: Only those rate offers submitted by the Initial Filing due date identified in Paragraph 1-2.A. will be considered for acceptance. **NO** supplemental filings as identified in Paragraph in 1-2.E. will be accepted.

A. OFFER NUMBER: Please refer to Section 16 for complete formatting instructions:

Record ID	SCAC	Zone Identifier	Type of Offer	Offer Number	Reserved	Agency Identifier	Remainder of Positions 19 - 26
A1 or A2	4 Digit Carrier SCAC	6	D	Assigned by Carrier	0	Service Area Code	Refer to Section 16

B. IDENTIFICATION OF ONE YEAR, NON-ALTERNATING SERVICE ARE CODES: Accepted rate offers will automatically expire April 30, 2003.

INTERSTATE SERVICE AREAS						
Service Area Code	Service Area Description	Route No.		Service Area Code	Service Area Description	Route No.
CDC01	CT, MA, ME, NH, RI, & VT	411		CDC06	IA, KS, MN, MO, ND, NE, & SD	460 thru 467
CDC02	DE, NJ, NY, & PA	420, 423 thru 426		CDC07	AR, LA, NM, OK, & TX	470, 472, 475 thru 478
CDC03	DC, MD, VA, & WV	430, 432, 436		CDC08	CO, ID, MT, UT, & WY	480 thru 483, 487, 404
CDC04	AL, FL, GA, MS, NC, SC, & TN	440, 442 thru 444, 446 thru 449		CDC09	OR & WA	401 thru 402
CDC05	IL, IN, KY, MI, OH, & WI	450, 452 thru 457		CDC10	AZ & NV	484, 491

INTRASTATE CALIFORNIA SERVICE AREAS CONTINUE ON NEXT PAGE

INTRASTATE CALIFORNIA SERVICE AREAS						
Service	Service Area Description –	Route No.		Service Area	Service Area Description	Route No.

Area Code	Codes 11-18 are CA Counties		Code	– Codes 11-18 are CA Counties	
CDC11	Siskiyou, Del Norte, Humboldt, Trinity, Lake Mendocino, Sonoma, & Marin	A01 – A08	CDC16	Inyo, Kern, Kings, Tulare, Fresno, Madera, Mono, Mariposa, Tuolumne, Calaveras, Alpine, Amador, El Dorado, and San Bernardino	F01 – F13
CDC12	Modoc, Lassen, Shasta, Tehema, Plumas, Sierra, Nevada, Placer, Butte, Glenn, Colusa, Yuba, & Sutter	B01 – B13	CDC17	Ventura & Los Angeles	H01 – H02
CDC13	Santa Cruz, San Mateo, San Francisco, Santa Clara, Santa Barbara, San Luis Obispo, Monterey, & San Benito	C01 – C03, D04, & G01 – G04	CDC18	Riverside, San Diego, Orange, & Imperial	I01 – I03 & J01 – J02
CDC14	Napa, Solano, Contra Costa & Alameda	D01 – D03, & D05	CDC19	MOTBA – (Concord, CA)	MOT
CDC15	Merced, Stanislaus, Yolo, Sacramento, & San Joaquin	E01 – E05	CDC21	DLA (Tracy, CA)	

10-2. HISTORICAL TRAFFIC VOLUME: Traffic data for Fiscal Year 2002 was not available at the time this RFO was distributed. Identified below are traffic volume estimates for shipments originating from the Western Distribution Center for 2000-2001. Data provided shall not be interpreted as a guarantee that traffic will amount to these quantities. Failure of estimates to materialize will not constitute a basis for rate adjustments.

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs									
DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
401	57,231 (391)	184,531 (476)	346,418 (511)	424,878 (308)	638,276 (217)	598,385 (85)	1,023,925 (75)	1,715,243 (47)	4,988,887 (2,110)
402	26,917 (207)	72,062 (193)	124,957 (187)	116,854 (87)	186,059 (63)	76,081 (12)	126,697 (10)	50,500 (2)	780,127 (761)
404	8,651 (68)	24,585 (63)	41,030 (62)	52,649 (38)	112,019 (39)	46,256 (6)	67,166 (5)	-	352,356 (281)
411	2,269 (20)	4,837 (12)	5,156 (8)	6,816 (5)	9,753 (4)	-	-	-	28,831 (49)
423	1,070 (9)	8,016 (21)	14,830 (21)	34,901 (25)	94,577 (29)	42,731 (7)	18,880 (1)	-	215,005 (113)
425	1,655 (19)	3,186 (8)	7,377 (11)	3,397 (2)	6,805 (3)	13,257 (2)	-	-	35,677 (45)
426	858 (10)	3,612 (9)	6,031 (9)	4,252 (3)	3,000 (1)	-	-	-	17,753 (32)
430	4,418 (38)	15,147 (38)	28,849 (43)	31,744 (23)	61,343 (19)	19,915 (3)	24,513 (2)	-	185,929 (166)
432	417 (4)	1,160 (3)	-	1,500 (1)	-	-	-	-	3,077 (8)
436	209 (2)	4,434 (11)	1,687 (3)	6,746 (4)	16,362 (5)	5,500 (1)	-	-	34,938 (26)
442	1,351 (12)	10,163 (25)	13,454 (21)	18,951 (14)	53,324 (17)	12,901 (2)	12,025 (1)	32,712 (1)	154,881 (93)
443	156 (3)	3,052 (8)	3,989 (6)	1,440 (1)	33,635 (11)	78,266 (10)	14,040 (1)	-	134,578 (40)
444	2,032 (16)	7,381 (19)	7,179 (10)	11,612 (8)	11,832 (4)	7,800 (1)	-	-	47,836 (58)
446	1,103 (6)	-	-	-	-	-	-	-	1,103 (6)
447	598 (5)	2,576 (6)	3,858 (6)	1,100 (1)	-	-	-	-	8,132 (18)
448	719 (6)	7,223 (18)	13,259 (19)	4,380 (3)	22,637 (8)	5,340 (1)	-	-	53,558 (55)
449	292 (2)	2,799 (7)	2,295 (3)	3,395 (3)	6,630 (3)	-	-	-	15,411 (18)
452	1,025 (8)	6,159 (17)	10,398 (16)	10,855 (8)	20,797 (6)	15,030 (2)	25,544 (2)	0	89,808 (59)
453	868 (7)	1,654 (4)	1,415 (2)	-	-	-	-	-	3,937 (13)
454	328 (2)	2,196 (6)	4,247 (7)	6,017 (4)	3,133 (1)	-	-	-	16,021 (20)
455	140 (1)	685 (2)	-	-	-	-	-	-	825 (3)
456	456 (4)	717 (2)	-	5,073 (4)	-	-	-	-	6,246 (10)
457	451 (4)	372 (1)	583 (1)	2,008 (2)	2,480 (1)	-	-	-	5,894 (9)
461	886 (10)	1,224 (3)	1,988 (3)	1,008 (1)	-	-	-	-	5,106 (17)

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs									
DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
462	2 (1)	2,426 (6)	5,063 (7)	5,708 (4)	-	-	-	-	13,199 (18)
463	520 (7)	360 (1)	680 (1)	1,275 (1)	-	-	-	-	2,835 (10)
464	497 (4)	2,390 (6)	2,121 (3)	1,020 (1)	-	-	-	-	6,028 (14)
465	2,577 (27)	5,667 (14)	11,071 (15)	6,507 (5)	28,404 (9)	16,388 (3)	30,186 (2)	30,400 (1)	131,200 (76)
466	109 (3)	405 (1)	1,280 (2)	-	3,300 (1)	-	12,280 (1)	-	17,374 (8)
467	1,385 (11)	1,169 (3)	2,068 (3)	-	3,040 (1)	-	-	-	7,662 (18)
472	9,992 (74)	35,971 (92)	64,315 (92)	67,446 (49)	177,030 (57)	63,276 (10)	38,967 (3)	20,855 (1)	477,852 (378)
475	987 (9)	5,914 (15)	5,992 (8)	3,700 (3)	2,800 (1)	-	-	-	19,393 (36)
476	2,975 (22)	13,123 (34)	14,496 (20)	17,874 (13)	25,783 (9)	-	-	-	74,251 (98)
477	1053 (13)	4,163 (12)	5,078 (8)	14,510 (11)	9,048 (3)	6,396 (1)	-	-	40,248 (48)
478	3,851 (30)	4,896 (12)	9,721 (14)	7,272 (5)	5,995 (2)	-	-	-	31,735 (63)
481	8,851 (67)	22,919 (61)	38,738 (59)	38,455 (29)	51,220 (17)	45,981 (7)	51,205 (4)	27,748 (1)	285,117 (245)
482	16,766 (135)	84,449 (215)	151,451 (230)	197,025 (145)	224,228 (77)	105,313 (15)	26,270 (2)	358,828 (7)	1,164,330 (826)
483	7,211 (59)	14,908 (40)	24,194 (38)	19,086 (12)	29,974 (12)	6,282 (1)	-	-	101,655 (162)
484	33,431 (241)	104,991 (274)	224,682 (331)	191,685 (137)	389,457 (130)	152,378 (24)	109,104 (7)	-	1,205,728 (1,144)
487	1,090 (12)	3,725 (10)	3,911 (6)	4,974 (4)	-	-	-	-	13,700 (32)
491	10,836 (83)	30,313 (78)	50,729 (77)	84,532 (59)	128,754 (39)	20,231 (3)	38,977 (3)	-	364,372 (342)
A01	197 (2)	1,844 (5)	7,230 (10)	2,190 (2)	-	-	-	-	11,461 (19)
A02	47 (1)	-	2,382 (3)	2,812 (2)	-	-	-	-	5,241 (6)
A03	1,471 (9)	2,440 (6)	4,854 (7)	5,457 (4)	-	-	-	-	14,222 (26)
A04	260 (3)	-	-	-	-	-	-	-	260 (3)
A05	76 (1)	-	-	1,436 (1)	-	-	-	-	1,512 (2)
A06	171 (1)	-	1,493 (2)	-	2,590 (1)	-	-	-	4,254 (4)
A07	2,568 (14)	5,250 (14)	8,039 (11)	6,872 (5)	-	6,415 (1)	-	-	29,144 (45)
A08	659 (4)	816 (2)	1,230 (2)	4,432 (3)	-	-	-	-	7,137 (11)
B01	454 (3)	847 (2)	559 (1)	-	-	-	-	-	1,860 (6)
B02	141 (2)	6,186 (15)	9,657 (13)	4,810 (4)	14,514 (5)	11,804 (2)	-	-	47,112 (41)
B03	1,742 (11)	5,224 (13)	5,307 (8)	14,350 (9)	13,922 (5)	12,429 (2)	25,730 (2)	27,986 (1)	106,690 (51)
B04	528 (4)	-	1,040 (2)	-	-	-	-	-	1,568 (6)
B05	222 (3)	1,258 (3)	758 (1)	-	16,681 (4)	-	-	-	18,919 (11)

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs									
DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
B07	-	1,594 (5)	4,369 (6)	1,227 (1)	-	-	-	-	7,190 (12)
B08	112 (1)	1,057 (3)	867 (1)	-	-	-	-	-	2,036 (5)
B09	-	-	2,143 (3)	4,322 (4)	3,136 (1)	5,280 (1)	0	0	14,881 (9)
B10	-	-	1,300 (1)	-	-	-	-	-	1300 (1)
B12	2,379 (13)	5,134 (13)	9,611 (17)	5,690 (5)	5,214 (2)	-	-	-	28,028 (50)
C01	-	713 (2)	550 (1)	-	-	-	-	-	1,263 (3)
C02	3,281 (19)	690 (2)	1,191 (2)	1,380 (1)	2,000 (1)	-	15,200 (1)	0	23,742 (26)
C03	7,496 (51)	14,109 (37)	31,766 (48)	73,076 (58)	154,228 (57)	49,830 (8)	34,300 (200)	-	364,805 (261)
D01	-	324 (1)	-	-	-	-	-	-	324 (1)
D02	2,027 (13)	6,892 (18)	6,644 (10)	17,254 (12)	12,221 (4)	-	-	-	45,038 (57)
D03	3,466 (24)	6,758 (18)	19,571 (29)	16,865 (13)	13,268 (3)	-	13,500 (1)	27,000 (1)	100,428 (89)
D04	3,752 (25)	4,945 (13)	11,273 (17)	7,539 (6)	12,275 (5)	7,360 (1)	-	-	47,144 (67)
D05	6,455 (43)	20,469 (54)	37,532 (59)	65,604 (49)	76,957 (25)	32,700 (4)	28,800 (2)	-	268,517 (236)
DSS	8,882 (63)	12,046 (31)	30,398 (41)	59,617 (43)	97,527 (31)	57,483 (8)	12,257 (1)	159,285 (4)	437,495 (222)
E01	494 (3)	698 (2)	-	-	-	-	-	-	1,192 (5)
E02	3,217 (27)	850 (2)	600 (1)	-	-	-	-	-	4,667 (30)
E03	59 (2)	-	580 (1)	-	12,647 (4)	-	-	-	13,286 (7)
E04	4,557 (36)	16,574 (42)	38,614 (54)	54,881 (37)	176,291 (59)	88,158 (12)	160,547 (12)	296,245 (9)	835,867 (261)
E05	3,956 (26)	6,502 (17)	12,323 (18)	6,956 (5)	-	-	-	-	29,737 (66)
F01	515 (2)	788 (2)	827 (1)	1,769 (1)	11,424 (4)	-	-	-	15,323 (10)
F02	5,057 (42)	25,073 (66)	39,921 (58)	47,021 (33)	64,740 (20)	87,383 (12)	26,651 (2)	-	295,846 (233)
F03	3,858 (24)	1,645 (4)	7,942 (12)	5,079 (4)	13,801 (5)	-	13,545 (1)	-	45,870 (50)
F04	174 (2)	3,232 (8)	2,291 (4)	2,944 (4)	6,879 (3)	8,317 (1)	34,165 (3)	-	58,002 (23)
F05	1,635 (10)	8,506 (21)	16,948 (26)	27,179 (19)	26,200 (10)	8,960 (1)	-	-	89,428 (87)
F06	230 (2)	335 (1)	-	-	-	-	-	-	565 (3)
F07	-	333 (1)	526 (1)	-	-	-	-	-	859 (2)
F08	-	2,318 (6)	2,760 (3)	1,248 (1)	12,787 (4)	-	-	-	19,113 (14)
F09	265 (3)	2,118 (6)	2,149 (4)	-	10,697 (5)	-	-	-	15,229 (18)
F10	-	314 (1)	2,653 (3)	1,554 (1)	3,192 (1)	-	-	-	7,713 (6)
F12	82 (1)	1,178 (3)	1,644 (2)	-	-	-	-	-	2,904 (6)
F13	838 (8)	3,549 (10)	2,270 (3)	1,037 (1)	-	-	-	-	7,694 (22)

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs									
DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
FTI	-	821 (2)	1,277 (2)	-	2,396 (1)	-	-	-	4,494 (5)
G01	3,227 (18)	7,856 (21)	15,469 (22)	18,337 (13)	41,027 (10)	20,674 (3)	47,075 (3)	21,000 (1)	174,665 (91)
G02	314 (3)	2,015 (5)	7,012 (10)	11,975 (9)	26,653 (9)	16,377 (2)	-	-	64,346 (38)
G03	2,585 (26)	12,839 (32)	18,950 (29)	16,297 (12)	29,490 (13)	15,497 (2)	27,025 (2)	-	132,683 (116)
G04	132 (1)	978 (3)	2,391 (4)	-	-	-	-	-	3,501 (8)
H01	10,627 (66)	32,771 (85)	59,044 (89)	71,869 (55)	50,443 (17)	51,051 (7)	99,852 (6)	27,060 (1)	402,717 (326)
H02	38,257 (34)	48,480 (127)	97,501 (143)	122,312 (90)	185,610 (57)	120,098 (17)	124,201 (9)	58,388 (2)	794,847 (679)
I01	979 (7)	1,353 (4)	3,103 (5)	2,789 (2)	11,450 (4)	19,269 (3)	27,447 (2)	-	66,390 (27)
I02	2,394 (19)	12,328 (32)	23,660 (35)	23,233 (19)	5,925 (2)	5,354 (1)	-	-	72,894 (108)
I03	8,798 (62)	37,223 (93)	65,500 (94)	108,222 (80)	143,919 (49)	151,182 (21)	109,454 (8)	48,724 (2)	673,022 (409)
J01	49,899 (307)	152,062 (395)	330,620 (471)	432,820 (312)	656,101 (209)	575,603 (86)	470,870 (35)	206,978 (7)	2,874,953 (1,822)
J02	17,409 (102)	24,289 (63)	33,455 (48)	51,895 (40)	82,621 (27)	22,759 (3)	27,322 (2)	-	259,750 (285)
CONCORD	12,931 (74)	31,696 (82)	75,285 (107)	155,527 (106)	429,496 (137)	469,178 (67)	755,540 (54)	412,035 (14)	2,341,688 (641)

These volumes could increase by 40% due to the closure of the Palmetto and Ft. Worth Distribution Centers.